SMALL BUSINESS EXECUTIVE LEADERSHIP TEAM MEETING

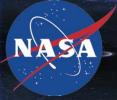
MSFC SMALL BUSINESS PROGRAM UPDATE

April 26, 2016



NASA & MSFC FY 2015 Cumulative Subcontracting Dollars

CATEGORIES	GOV'T GOALS	NASA ACHIEVED	NASA % ACHIEVED	GOV'T % ACHIEVED	MSFC \$ ACHIEVED	MSFC % ACHIEVED
Total SC		\$6,570.9M			\$669.3M	
SB	36.0%	\$2,454.9M	37.4%	31.3%	\$285.9M	42.7%
SDB	5.0%	\$ 675.1M	10.3%	5.9%	\$ 54.5M	8.1%
WOSB	5.0%	\$ 610.4M	9.3%	6.0%	\$ 81.4M	12.2%
HUBZone SB	3.0%	\$ 148.5M	2.3%	1.2%	\$ 15.6M	2.3%
SDVO SB	3.0%	\$ 201.3M	3.1%	1.8%	\$ 20.6M	3.1%



MSFC FY 2016 Performance Against SB Direct Goals (Through March 31)

CATEGORIES	% GOALS	\$ ACHIEVED	% ACHIEVED
Obligations		\$1,119.3M	
SB	12.1%	\$ 181.8M	16.2%
SDB	4.7%	\$ 76.5M	5.8%
WOSB	3.0%	\$ 52.2M	5.1%
HUBZone SB	0.3%	\$ 3.6M	0.4%
SDVO SB	2.0%	\$ 35.1M	3.1%



MSFC 36 Month Acquisition Forecast

POP EXPIRES	INCUMBENT	CONTRACT	TITLE	PREVIOUS NAICS CODE	POTENTIAL VALUE	PREVIOUS COMPETITION	PROJECTED COMPETITION
12/31/2016	Excalibur Associates	NNM12AA08C	Protective Services at MSFC and MAF	561612	\$46M	GSA SB Reserve	GSA SB Set-Aside
01/31/2017	Bastion Technology	NNM07AA74C	Safety & Mission Assurance Services	541712	\$376M	SB Set-Aside	SB Set-Aside
01/31/2017	CH2M	NNM12AA05C	Logistics Services	561210	\$84M	Full & Open	SB Set-Aside
03/31/2017	COLSA	NNM12AA08C	Huntsville Operations Support Center	541712	\$131M	SB Set-Aside	TBD
05/31/2017	CH2M	NNM10AA17C	A&E for Environmental Engineering	541330	\$75M	Full & Open	TBD
06/03/2017	GMC-Merrick JV	NNM12AA49C	A&E for Misc. Studies & Design Tasks	541330	\$10M	Full & Open	TBD
07/31/2017	Jacobs	NNM12AA41C	Engineering & Science Systems & Skills Augmentation	541712	\$639M	Full & Open	Full & Open



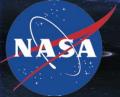
MSFC 36 Month Acquisition Forecast (Cont.)

POP EXPIRES	INCUMBENT	CONTRACT	TITLE	PREVIOUS NAICS CODE	POTENTIAL VALUE	PREVIOUS COMPETITIO N	PROJECTED COMPETITION
09/30/2017	Analytical Services	NNM12AA53C	Office of Strategic Analysis & Communication	541712	\$52M	GSA SB Reserve	TBD
02/28/2018	Teledyne Brown Engineering	NNM13AA29C	Mission Operations & Integration	541712	\$133M	Full & Open	TBD
09/03/2018	Multiple Awardees	Multiple	Construction IDIQs (25K to \$5M)	236220		SB Set-Aside	TBD
10/31/2018	HPM	NNM13AA80C	Environmental Engineering & Occupational Health	621999	\$33M	SB Set-Aside	TBD
02/28/2019	Victory Solutions	NNM13AA64T	Cost Estimating & Analysis	541330	\$8.6M	GSA SB Reserve	TBD
03/31/2019	MTS	NNM13AA65T	Program Planning & Control	541330	\$37M	GSA SB Reserve	TBD
03/31/2019	Victory Solutions	NNM13AA66T	Configuration & Data Management	541330	\$48M	GSA SB Reserve	TBD



MSFC 36 Month Acquisition Forecast (Cont.)

POP EXPIRES	INCUMBENT	CONTRACT	TITLE	PREVIOUS NAICS CODE	POTENTIAL VALUE	PREVIOUS COMPETITION	PROJECTED COMPETITION
03/31/2019	MTS	NNM13AA67T	Project Coordination	541330	\$44M	GSA SB Reserve	TBD
04/30/2019	MTS	NNM14AA02T	Subject Matter Expertise	541330	\$44M	GSA SB Reserve	TBD
05/31/2019	Aetos Systems	NNM14AA15C	Human Capital Support	541990	\$25M	8(a) Competition	TBD



In or Nearing Competition

REQUIREMENT	INCUMBENT PREVIOUS COMPETITION		CURRENT COMPETITION	
Acquisition & Business Support Services	Al-Razaq Computing Services	SB Set-Aside	WOSB Set-Aside	
Facility Engineering Design & Inspection Services	KAYA & Associates	8(a) Competition	8(a) Competition	
Environmental Services	Great Southern	SB Set-Aside	SB Set-Aside	
Facility Operations & Maintenance Support Services	URS	Full & Open	Full & Open	
Marshall Information Technology Services	Dynetics	SB Set-Aside	SDVO SB Set-Aside	
Safety & Mission Support Services	Bastion Technologies	SB Set-Aside	SB Set-Aside	



Looking Ahead

- Procurement Management Review ongoing
- Release of new Space Launch System Brochure
- Small Business Week May 2 6
- Re-appointment of MSFC Small Business Technical Coordinators
- Presentation to the Integrated Management Systems Council scheduled for May 16
- Next Round of Chat Sessions:
 - May 17 PS30 Buying Group
 - June 14 PS40 Buying Group
 - July 12 PS20 Buying Group
 - July 19 PS50 Buying Group
- Call for MSFC FY 2016 Industry & Advocate Nominations



NASA Small Business Award

Small Business Industry Awards

Category	Center	Winner
Agency Small Business Prime	MSFC	Dynetics Technical Services,
Contractor of the Year		Incorporated
Small Business Subcontractor of the	AFRC	Arcata Associates, Inc.
Year		
Large Business Prime Contractor of	MSFC	Teledyne Brown Engineering,
the Year		Incorporated
Mentor-Protégé Agreement of the Year	JSC	Hamilton Sundstrand Space
- Mentor		Systems International, Inc.
Mentor-Protégé Agreement of the Year-	JSC	Mathematical Research,
Protégé		Incorporated

Small Business Advocate Awards

Category	Center	Winner
Small Business Specialist of the Year	KSC	Joyce C. McDowell
Small Business Technical Advisor/Coordinator of the Year	AFRC	Ronald Young
Procurement Person of the Year	LARC	Lisa M. Harvey
Technical Team of the Year	GSFC	Solutions for Enterprise-Wide Procurement (SEWP)
Program/Science/Research and Development Person of the Year	MSFC	Robert J Devlin

Administrator's Cup

- Judges are from:
 - GSA
 - HHS
 - USAID
- Results expected back March 28
- Administrator will present to winning Center.



HBCU/MSI Technology Infusion Initiative

- Administrator Bolden reemphasized the mandated 1% HBCU/MSI goal in an agency-wide memorandum
- New FY2016 Office of Small Business Programs Pilot Initiative, in collaboration with the Office of Education and Space Technology Mission Directorate
 - Designed to assist NASA and Large Prime Contractors meet and/or exceed the mandated HBCU/MSI goal through the Mentor-Protégé Program
 - The Road Tour will provide HBCUs/MSIs an introduction and understanding to seek NASA and Large Prime Contractor acquisition requirements
 - HBCUs/MSIs will be afforded an opportunity to learn how to engage in non-grant funding
- 2 ½ Day Event Free of Charge
 - March 22-24, 2016: North Carolina Central University
 - April 19-21, 2016: University of Texas El Paso
 - September 27-29, 2016: Florida A&M University



NASA Small Business Outreach

- Regional Outreach
 - Proposed during the Small Business Improvement Plan to go to Regions not close to a NASA Center
 - Partner with STMD and local organizations such as Chamber of Commerce or PTACs
 - Two events planned for FY 2016:
 - Denver, CO on June 28, 2016
 - Boston, MA September 16, 2016